

API - AGRO: An Open Data and Open API platform to promote interoperability standards for Farm Services and Ag Web Applications

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ABSTRACT

In accordance to National Program of Agricultural and Rural Development objectives, the project API-AGRO has been selected to improve interoperability and data exchange between agricultural stakeholders. This project is a non-contradictive new oncoming about the previous projects working on agricultural data exchanges trying to standardizing data format to insure exchange. Based on *Application Programming Interfaces (APIs)*, this emerging digital distribution channel enables data sharing with clear rules of use.

APIs can provide a hook for partners or third party developers to access data and services to build applications or to offer new services for different Farm Management Information Systems. In the French Ecophyto program, we observed that centralizing data from many different FMIS has shown its limits; all FMIS have their own standards, constraints and goals. This has led to the creation of a new FMIS to receive all the data collected from the farms national networks. In this context, APIs seem to be an innovative solution to expand data exchanges and promote open-innovation. Thus, we made the assumption that pooling data sets produced by different partners, or web services provided by API, will facilitate the design of the new FMIS.

We also believe that APIs could boost innovation in the agricultural ecosystem by integrating new players (start-up, for example) promoting co-development of disruptive web applications for e-agriculture.

So we designed the API-AGRO platform from an agronomic references inventory existing in each program's partner. The platform offers unified access to a data set in open or private mode and a set of Open or Private-APIs (reserved for specific partners or clients) This paper will present the main functionalities of the full platform. We will focus on user interfaces with the visualization and the data extraction tools and on the API console designed for developers.

1. Introduction

French agricultural technical institutes are research and development institutions created by and for farmers. Their role is to develop and disseminate techniques, information and services to help farmers and their partners adapt to changing markets and remain competitive internationally. As part of their strategy to develop and disseminate services on the Internet (Decision Support Systems, dissemination of information, etc.), these institutes, under the auspices of ACTA, wished to assess the advantage of setting up a common API (Application Programming Interface) platform. The main aim of the platform is, via new channels of dissemination by the web, make a catalogue of data available as well as calculation functions produced by the institutes' researchers and engineers. This approach is comparable to those of the major economic players who strive to strengthen their presence on the web by developing more and more APIs. But the originality of the institutes' project lies in associating several partners who

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provide data around a single platform thus covering the needs of the entire vegetable and animal farming industry.

A consortium of institutional partners around ACTA and ARVALIS - Institut du végétal was thus formed to have the API-AGRO project approved by the Ministry of Agriculture in 2013. Initially, this project focused on providing reference systems to populate the information system developed by INRA (National Institute of Agronomic Research) as part of a national network for acquiring and disseminating agronomic references. This network consists of reference, experimentation and demonstration farms under the Ecophyto ministerial programme (Butault et al. 2010). To feed a national database, the interoperability with several existing Farm Management Information Systems (FMIS) soon proved necessary to avoid operators re-entering information. Calculations of technical and economic performance indicators, to measure the efficiency of the network's farm cultivation systems, should also be developed and shared. To resolve these two problems, the pooling of APIs providing multi-channel reference systems produced by the reference institutes appeared obvious.

But beyond the Ecophyto use case, could setting up such a platform not initiate new levers, for API providers, to expand the distribution of their services on the web, develop partnerships, reach new customers and improve their productivity? In addition to the concepts, is this platform strategy applicable to research institutes applied in the field of agriculture?

This article aims to explain how setting up a data and API platform on the web is strategic for suppliers of agricultural knowledge keen to increase their capacity for innovation. It also presents the advantages of such a platform for disseminating reference systems in Open Data and Open APIs to develop new services on the web and explains how a consortium of French institutes formed to address this subject and develop a type of *Open Innovation*.

2. The challenges of a platform of Open Data and Open API

2.1. Open Innovation

To maintain their place in an ultra-competitive market and grow, companies have to innovate in an ongoing way (Schumpeter 1934). Recently, a new concept of innovation has been proposed, placing the customer at the heart of the innovation process with surprising results. We talk about co-developed or market-focused innovation. Chesbrough (2006) defines open innovation as being the intentional use of knowledge inputs and outputs aiming, on the one hand, to accelerate internal innovation and, on the other hand, to increase demand for external use of the innovation. This type of paradigm is based on the assumption that firms can and must use both external and internal ideas, as well as internal and external channels to have their technology progress. The open innovation model put forward in Chesbrough's work, is based on the fact that, with changing information technologies, organisations can now systematically use and incorporate both internal and external knowledge to have technology progress by outsourcing a part of their research and development activities to partners so as to innovate (customers, suppliers, universities, research centres, etc.). This allows them to pool a set of resources and speed up the creation of new products or services. The model also offers the opportunity to 'sell' knowledge to the outside (licences, spin-offs, etc.). The predominant idea is that such a model is materialised by setting up more efficient innovation processes, because the informational richness of the organisation's environment can be used much more due to information technologies. A CEFRIO investigation (2013) in particular shows that the large majority of companies (84%) consider that cooperation with external partners is necessary. According to Zara (2008) "*what creates value, is not the information itself, but the quality of the interaction of the people around information. This value built collectively will be far greater than the simple sum of the talents of each individual.*" This author also states that "*managing the collective intelligence of an organisation consists of creating intellectual cooperation dynamics between people (interpersonal cooperation), creating internal cooperation between teams and entities (by means of collaborative Intranet) and developing external cooperation with its customers and suppliers (extended enterprise concept) and even its competitors (concept of "coopetition", a contraction of cooperation and competition).*" Fillieri and Algezauzi (2012) describe

the recent concept of *Extended Enterprise* in detail. It can be defined as a set of organisations, including suppliers, distributors, buyers and customers, each involved both upstream and downstream of the company's production process, working together to build value. What characterizes this organisation model is that it is flexible and adaptable because it promotes the sharing of knowledge to improve the capacity to innovate. One of the main principles of such a strategy is to outsource the development of new products to external innovators and involve customers, suppliers and partners in the design at an early stage. The sharing of knowledge and common reference systems is also an essential rule for this type of process. These are the foundations of *crowdsourcing*, which uses creativity, intelligence and expertise from a large number of people, by subcontracting, to perform certain tasks traditionally performed by an employee or a contractor. In other words, *crowdsourcing* means opening up to outsourcing and therefore contributing to expanding the company. Simula and Vuori (2012), envisaged that this model more well-known in the *open-source* or *open-innovation* environment could apply to businesses whose economic model is *Business-to-Business* (B2B). Their article takes stock of the opportunities for interaction between various groups of contributors with the goal being to gather new ideas, feedback, or solutions to improve the quality of their products and services.

Open innovation can only exist if there is a genuine determination to open-source. In an increasingly digital world, open-sourcing at least part of a company's data, takes this direction.

2.2. Open Data and APIs

Open Data is a movement that consists of making available all the data in an accessible format, both for humans and machines, with a licence allowing everyone to access, use, develop and share (Sunlight Foundation 2010). In France, this resulted in an action by the French government to set up a national portal, in late 2011. It combines open data from public and semi-public organisations. It is also open to private contributions, although their share is still relatively minor. This portal promotes the re-use of data by individuals or companies which on the contrary may be relatively large.

In the agricultural sector, the open data initiative by the Global Open Data for Agriculture and Nutrition is an example. This initiative promotes the advantages of Open Data in the agricultural world: greater decision-making efficiency by taking the various factors into account more effectively, innovations that everyone can take advantage of and to improve transparency in the entire agricultural ecosystem (Godan 2015).

One of the conditions for these data to be classified 'open', is that they must be usable by machines; making these data available for one or more APIs is a possible solution to meet this condition.

An API enables two programs to exchange data (Guillaud 2011). The first uses the API provided by the second to benefit from its services and data. The API defines a common language between the two programs. All of the web's major players now offer their services via their web API. Instead of remaining closed, these players decided to open to be able to offer accessible development terms and benefit millions of web developers. The API describes functions and methods to access certain properties of certain sites such as Facebook, Twitter which offer it. These programming interfaces help a developer to interact with the system. There are different types of interfaces. Some only allow questioning (you can look for information), others allow information to be entered (for example, you can 'write' the status to a person on his/her Facebook wall). The description of the API, is based on HTTP requests and XML or JSON, to use a very simple language to read and question them.

In practice, there are two types of APIs.

1. **Public APIs:** These APIs are open to everyone. Various levels of services can be offered and use restrictions are often imposed. They distribute general services, useful for everyone. Large Web companies inject part of their revenue in this type of API (Facebook, Twitter, and Amazon).
2. **Private APIs:** These APIs are developed internally or for partners. The services or data proposed are more critical and therefore for a more limited public.

The book "*API, A strategy Guide*" (Jacobson 2011) recounts that private and public APIs are differentiated by the contract concept. Private APIs are subject to an agreement between the two parties (supplier and developer) certified by a contract. Public APIs only provide operating conditions ensuring compliance with the supplier's rights.

API *management platforms* provide a supplier with a set of services to manage all the constraints related to publishing an API. They act somewhat like a portal filtering communications between the API and the applications designed by the external developers. According to Maler and Hammond (2013) managing an open API externally requires adding certain features that are specific to it because it targets a diversity of external partners. Setting up a portal for developers, making available a key and approval system is essential, as is measuring traffic and setting up means of payment. Finally, API access control and protection should take into account the constraints related to an *extended enterprise* environment. From this point of view, a 'zero trust' level security strategy has to be set up and all potential API clients considered as external and potentially dangerous. This is why API management platforms are useful.

Thus, the Web is no longer just a vast source of information: it is now a "programmable" platform (Babcock 2011). Companies and service providers can offer an enhanced APIs capable of deploying company services more quickly and efficiently. An API management platform will be useful to orchestrate internal and external APIs and create access for new composite applications able to create new business applications and services.

More and more organisations are investing in Web API in order to reach new customers or invest in new distribution channels (Van Huizen 2012). A well-implemented API program can be used to build the foundations of a new ecosystem of economic partners and independent developers lending their imagination and efforts.

2.3. Potential for the French agricultural ecosystem

According to a survey on APIs conducted in 2013 (Sine 2013), with several French agricultural organisations (technical institutes, FMIS software publishers, chambers of agriculture, etc.), it appears that for 2/3 of them, in the case of joint web application development projects, the API-based interfacing strategy was the preferred method. In addition, more than half of the respondents said that they would implement the APIs themselves in the future or that they already had them. So, an initial circle of twelve partners, technical institutes around ACTA and ARVALIS - Institut du végétal, are committed to the API-AGRO project.

The API-AGRO project focuses on 4 areas of work: 1. Compiling an inventory of useful agronomic references to develop applications and that can be made available, 2. Developing and uploading an API management and data distribution platform, 3. Establishing licences to make the distribution of these reference systems transparent to the largest number of users, 4. Setting a consortium to govern this platform.

The rest of the article focuses on presenting the results of the second phase of this project, namely an overview of the features offered by the API-AGRO platform.

3. Presentation of the platform API-AGRO

The API-AGRO platform is based on the tool of a French start-up, OpenDataSoft, which has developed a product distributed in SaaS (Software as a Service) format. This type of product has enabled the rapid deployment of a tool appropriate for storage and performance needs requiring the flexibility of the *cloud* to absorb any change in needs.

The platform is composed of multiple interfaces to make data available, access and security management, search and interactive viewing options in the form of charts or maps. These are configurable through back-office administration to modify the platform's graphic guidelines or use editing tools to customise content pages.

The home page lists all the datasets and services registered on the API-AGRO platform (Figure 1). Several sorting functionalities or a search field help find agronomic references containing one or more key words or matching a specific theme. The datasets and services implemented by a specific data provider can be found. A filter can also be used on the type of references: datasets can be displayed in the form of maps, charts or accessible only through an API.

Figure 1. Overview of the API-AGRO platform catalogue

These search functions are made possible due to a precise characterisation of each reference posted on the platform by means of a number of metadata. These metadata are based on the DCAT vocabulary (Maali 2014) designed to facilitate interoperability between the various data catalogues on the web. It is also useful to include one or more documents related to the reference that can help to understand the dataset (description of codes or abbreviations used in the document) or description of the calculation method used to find the result.

When the reference is a set of data, multiple tabs are available to explore it and view it in different formats (Figure 2).

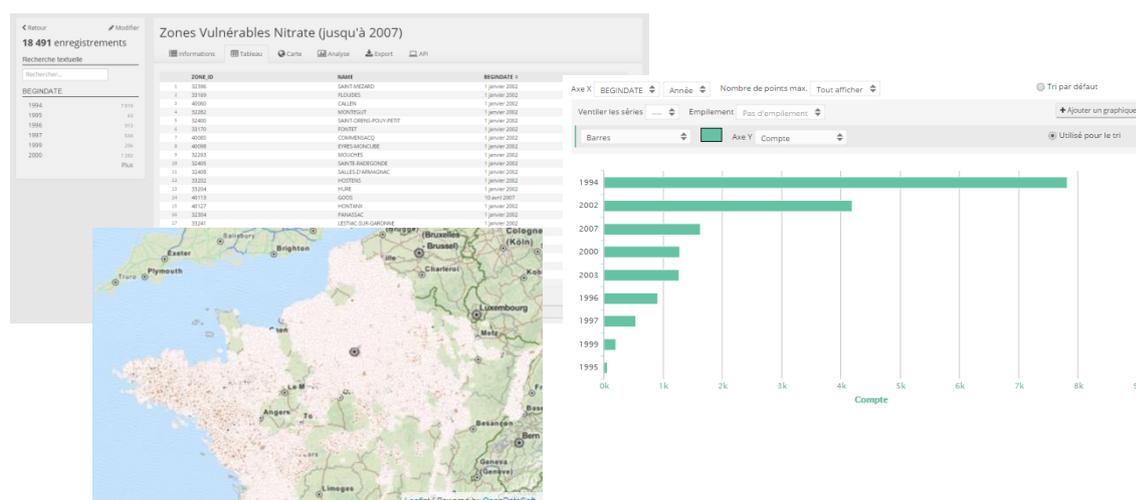


Figure 2. Viewing Nitrate-Vulnerable Areas in metropolitan France

The "spreadsheet" interface provides a clear understanding of the data content. The content can be filtered to explore only the rows in the dataset that interest us. The 'Analysis' part enables graphics and advanced diagrams to be produced. If the dataset contains a geographical field (geometric form or point), a map can be viewed. Information can also be geo-coded from geographical indications. It is possible to export (embed) the dataset value (spreadsheet, chart, or map) in a web page, dashboard or any other web content (newsletter, blog post, etc.).

One of the main objectives of this platform is to promote the distribution of datasets and services, as well as facilitate their reuse in applications. Access to data or calculation functions through an API is at the centre of the solution. The platform offers minimal access by API to references, and wherever possible, to download the dataset or part of the dataset of interest in suitable formats for the user. In the case of Nitrate Areas, the dataset contains geographical information which can be exported in Shapefile and GeoJSON formats (file formats used by GIS⁴ software) or exported in spreadsheet formats CSV⁵ or EXCEL or even JSON⁶ format.

In order to promote the most up-to-date data possible, the user can access the data in real time using the platform's API (Figure 3). A Human Machine Interface (HMI) associated with a console window allows queries to be made and the results to be viewed immediately. This user interface is complementary to the API documentation. It enables easier and faster appropriation for developers. For each query a URL is generated and takes into account the configuration so as to be used directly in an application.

The screenshot shows the API console HMI for 'Zones Vulnérables Nitrate (jusqu'à 2007)'. The interface includes a search bar with 'dataset' selected, a 'q' field for query text, a 'lang' field for language code, a 'rows' field set to 10, a 'start' field for pagination, a 'sort' field, a 'facet' dropdown set to 'begindate', and a 'refine' section with 'begindate' and '2000' selected. There are also 'exclude' fields for 'Nom' and 'Valeur'. A 'Submit' button is at the bottom left. On the right, a JSON response is shown, including a 'records' array with a single record containing 'datasetid', 'recordid', 'dataset', 'refine', 'begindate', 'type', 'format', 'export', and 'records'.

Figure 3. API console HMI

To protect access, the platform provides quite a precise definition of rights to give the rules and permissions to a user, or a group of several users.

⁴ Geographic Information Systems

⁵ Coma Separated Value

⁶ JavaScript Object Notation, file format natively recognized by JavaScript, language used to interact with the user, particularly within user interfaces.

In the case of a dataset, rules management for example, only gives access to restricted views of a dataset. Similarly, in the case of an API, the methods with which users will have access can be defined based on their profile.

4. Discussion

The preliminary study of the API-AGRO (Sine 2013) project helped prioritise a number of points of vigilance in order to set up an API management platform. Our attention focused on two aspects: firstly, protecting the API and secondly, service quality in terms of availability. These two points clearly refer to Service Level Agreement (SLA) expectations. This explains the choice of a contract solution with a service provider to ensure, with its *SaaS* offer, scalable, protected and user-friendly access conditions according to the rate of use. Furthermore, the choice of a "turnkey" API platform and data management solution enabled the API-AGRO platform to be implemented very swiftly.

Considerable work upstream was nevertheless carried out to identify the needs of the project's partners on the one hand and on the other hand the first API and data deposits rapidly made available. This inventory has helped compile an initial catalogue of agronomic datasets and services that had to be qualified and documented using a standard so as to define a list of metadata. This work also allowed the sharing knowledge about the field of APIs, Open Data and to support change by limiting the resistance and promoting the cohesion of a group by trying to involve each partner as much as possible. The principles of agile methods are applied to project management.

All this work has, although the API-AGRO project is still only in its infancy, resulted in a very rapid appropriation of the platform by the partners, just weeks after its deployment. The functionalities desired by the partners have not yet been implemented, but the expected basic functions are already operational. The choice of an "off-the-shelf" solution and not a specific development enabled an initial version of platform to be deployed that encourages the project partners to distribute references, connect APIs and very easily promote them for their internal and external needs by means of the display interfaces (graphs and maps). The recurrent integration of other features, such as the ability to monetise access to certain APIs, is planned.

Platform and open innovation

The results obtained by the project at this stage already show advantages. This platform offers each partner institute the opportunity to develop new multi-media digital distribution channels (web, mobile phones, etc.). It clearly promotes interoperability by offering reference systems that can be used as standards to develop FMIS or any agriculturally useful web application. Opening a company's data and APIs is in line with the *extended enterprise* principle for data providers, in other words, it promotes partnerships to develop and disseminate applications giving value to reference systems that were most often scarcely accessible. The association of a large number of partners working on "vertical" networks around a single platform, promotes the emergence of new opportunities for technological innovations, co-design, and exchange of best practices or pooling of efforts, for the benefit of agricultural industries. This platform also encourages partners and users of the platform to upgrade their information systems to make it easier to interface via APIs and therefore more interoperable. It also allows everyone to remain focused on their core business (production of knowledge for their activities) and *to outsource* the development of web applications or on mobile phones using standards. Finally, an Open Data and Open API strategy incorporates new players in the ecosystem, such as start-ups, and promotes *crowdsourcing*.

This platform is an integral part of an interoperability approach and should boost the development of services related to the *Farm Management Information System* (FMIS) or applications for agricultural use such as the *Decision Support System* (DSS). The development of new FMISs in the Internet era suggests increasingly modular tools that need to interface with an entire ecosystem of applications, hardware and connected objects (Kaloxylou 2012). It is one of the main thrusts of digital agriculture. This *e-agriculture* is developed through an urgent need to organise, specify and make available increasingly large amounts of data to convert them into knowledge and decision support systems (Fountas 2015).

5. Conclusion and Prospects

Even if initially, the API-AGRO project was built to meet the needs of interoperability in order to promote the development of an information system for a national network of farms, it was designed to go further. The project's partners, who are mostly knowledge-providing technical institutes, by uniting around an Open Data and Open API platform, are beginning to see the opportunities in open-sourcing a part of their data and to allow third parties to interface to their APIs.

The simple pooling of a part of their reference systems will enable them to co-develop and foster innovation due to external players who can build new tools, useful to farmers, based on their data which may then become standards. It is very likely that they themselves will be the first users of the APIs that they will upload to distribute content on various digital media (web, mobile phones, etc.) and develop their *app*.

The choice of a "turnkey" platform that meets the institutes' requirements and proves to offer a range of advanced viewing tools has meant it was able to go on-line very quickly, and will gradually grow in content and functionality.

This API-AGRO platform probably represents a strategic area of development which goes beyond the purely technological aspects. It is an open innovation tool, promoting the creation of value, at the service of an increasingly digital agriculture.

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